



Askews & Holts
Library Services Ltd

Who are Askews and Holts?

- Askews and HJ merged in 2011 to form AHLS
- Part of The Little Group of companies
- UK's leading specialist library supplier
- Supply both Public and Academic sectors
- Based in Preston with 211 FTE's

Why Choose Supplier Selection?

- Not always your choice!
 - Budget and/or time constraints
 - Restructure / Disbanded stock team
 - Changing roles of libraries and librarians

- HOWEVER
 - Time to concentrate on front-line activities
 - Time to develop collections and re-stock projects
 - We know the market

What options are available?

- Cascade
- Fully Managed Supplier Selection

Cascade

- Automated pre-publication selection tool
- Selects according to customer-set criteria
- Allocates in line with budgets provided
- Fully integrated with the LMS via EDI
- Requires customer management
- Rigid selections

Fully Managed Supplier Selection

- Monthly pre-publication selection service
- Annual budget managed
- Full range of trade information considered
- Fully integrated with the LMS via EDI
- Customer intervention not required

Why choose Fully Managed?

- We are an extension to your authority
- Two way relationship with a human!
- Team of selectors with 50+ years experience
- Range of trade backgrounds and specialisms
- Manage 236 selections for 101 authorities
- £11.5 million of budgets managed
- Value for money!

Any Questions?...

