



Stock buying in North Tyneside

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- North Tyneside continues to have a good sum of money to fund stock buying, over £256 000 after the reduction of fixed costs
- The previous year's performance is reviewed in order to allocate the funds fairly, based on the percentage of issues and performance of each area of stock on Collection HQ
- For 2018-19:

ANF received £39 466

AF received £120 910 (includes Large Print and Spoken Word)

Children's fiction and Non fiction received £82 061 (split between public libraries and Schools Library Service)

Stock buying in North Tyneside

How we buy:

- Vast majority of stock is bought by our own ordering process
- Only use supplier selection for Adult Fiction best sellers and we have ability to input into their selection and can edit
- Stock chosen using Askew's weekly lists and previews of stock in the "Bookseller"
- For children's stock we use mixture of online ordering using Askews lists, "Bookseller" recommendations and major showroom buys at least once per year

Stock buying in North Tyneside

Advantages of us having control of our stock selection:

- We have knowledge of each of our libraries and how stock performs so can make informed decisions when choosing and allocating stock
- Can monitor performance of each author or subject area
- Can check past performance of hardbacks
- We know our customers and what will be in demand
- Allows us to order in advance
- Allows us to promote new stock in advance
- "Dead on Arrival" stock is reduced

Stock buying in North Tyneside

Dead On Arrival

Adult

Using Current Libib

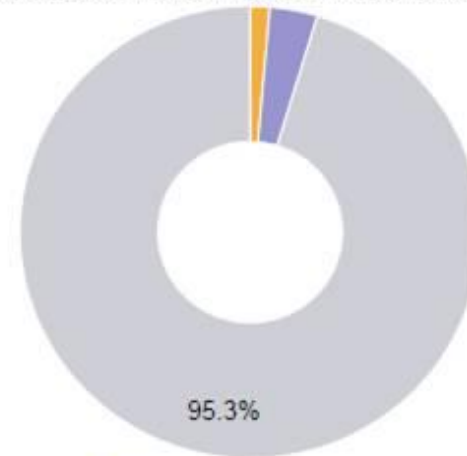
Fiction



export these Dead On Arrival items

9603 items added from 09-Apr-2017 to 09-Apr-2018

4.74% (455) of these items achieved less than two circulations and have a monetary value of £6,825.



Zero Circulations One Circulation More than One Circulation